

# MRP AGRO LIMITED

[ Formerly Known As MRP AGRO PRIVATE LIMITED]

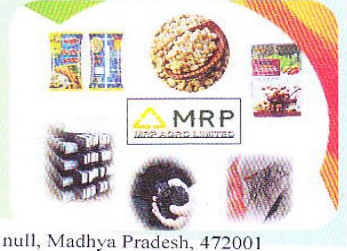
CIN: U15549MP2018PLC045542

GST: 23AALCM7698A1Z9

Trading & Food Processing (Dal Mill) of Pulses  
And Cattle feed & Exporter of Food Grains, Coal, Flyash.

**BSE**

BSE SME LISTED COMPANY  
MRP | 543262 | INE0D7801012



Regd. Office : House No. 100, Ward No.23, First Floor, Infront of Thane Ajak Civil Line Road, Tikamgarh, null, Madhya Pradesh, 472001

**Date: July 22, 2024**

**To,**

**The Compliance Department,**

**B.S.E. Ltd.,**

**P.J. Towers, Dalal Street,**

**Fort, Mumbai - 400 001,**

**Maharashtra, India.**

**(Ref.: MRP Agro Limited, Scrip Code: 543262, Security ID: MRP)**

**Sub: Disclosure under regulation 30 of SEBI (Listing Obligation and Disclosures Requirements),  
2015 read with SEBI Circular No. CIR/CFD/CMD/4/2015 dated September 09, 2015-Investor  
Presentation**

Respected Sir/Madam,

Pursuant to the Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, we enclosed herewith “**Investor Presentation of MRP Agro Limited**” for the quarter ended June 30<sup>th</sup>, 2024.

The copy of the above presentation is available on the website of the Company i.e. [www.mrpagro.com](http://www.mrpagro.com)

You are requested to kindly take the same on record.

Thanking you,

Yours faithfully,

**For MRP Agro Limited**

**Manish Kumar Jain**

**Managing Director**

**DIN: 08110055**

**Place –Tikamgarh, Madhya Pradesh**

Factory : Plot No. 22 Unit-Dal Mill, Semi Urban Industrial Area, Dhonga, Tikamgarh (M.P.) 472001

INE0D7801012 (MRP AGRO LIMITED-EQ)

Website: [www.mrpagro.com](http://www.mrpagro.com) email: [info@mrpagro.com](mailto:info@mrpagro.com)

Contact : 70000615952, 9893142537

**“ईमानदारी बुद्धिमानी की पुस्तिका का पहला अध्याय है।”**





# **Q1 FY 24-25 INVESTOR PRESENTATION**

**“Honesty  
is the first chapter in the  
book of wisdom.”**







# Index

**1.**

**Company Overview**

**2.**

**Business Overview**

**3.**

**Financial Overview**

**4.**

**Other Information**



# COMPANY OVERVIEW





# About the Company



**Trading  
Quality Food  
Grains and  
Processing  
Dal for B2B  
Excellence**



**Licensed for  
Mandi  
Operations  
in  
Tikamgarh,  
MP, and Dal  
Processing.**



**Under  
visionary  
leadership,  
the company  
has ventured  
into food  
grain  
processing.**



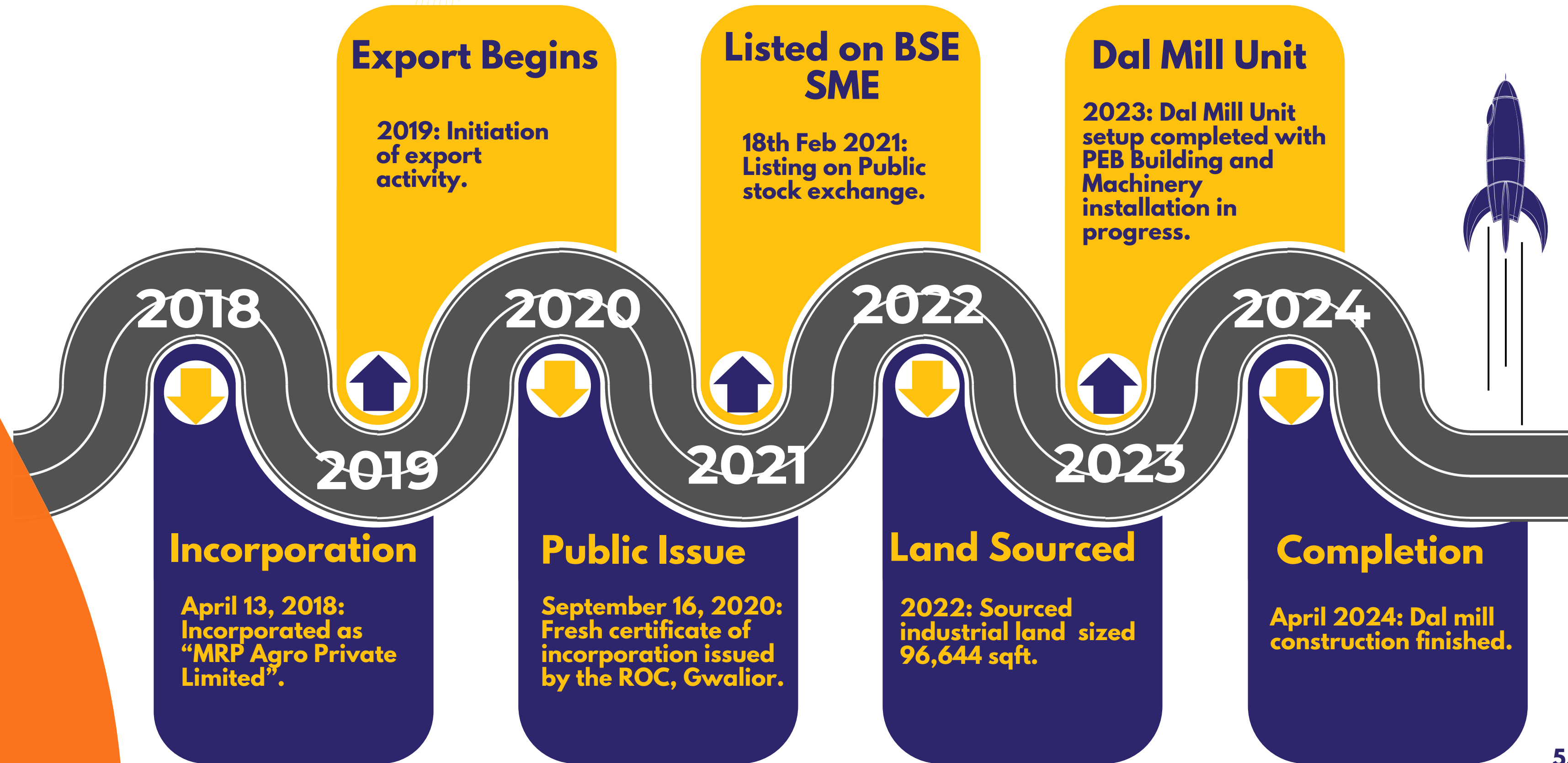
**Built a  
27,000 sq ft  
unit in  
Tikamgarh,  
specializing  
in  
processing  
urad dal, the  
local crop.**



**Strong  
urban and  
rural  
trading  
network  
ensures  
robust  
supply  
chain and  
product  
excellence.**



# Journey & Milestones







# Dal Mill - Processing Unit



**Plot No. 22  
Semi Urban  
Industrial  
Area  
Dhonga,  
Tikamgarh,  
MP,  
472001**

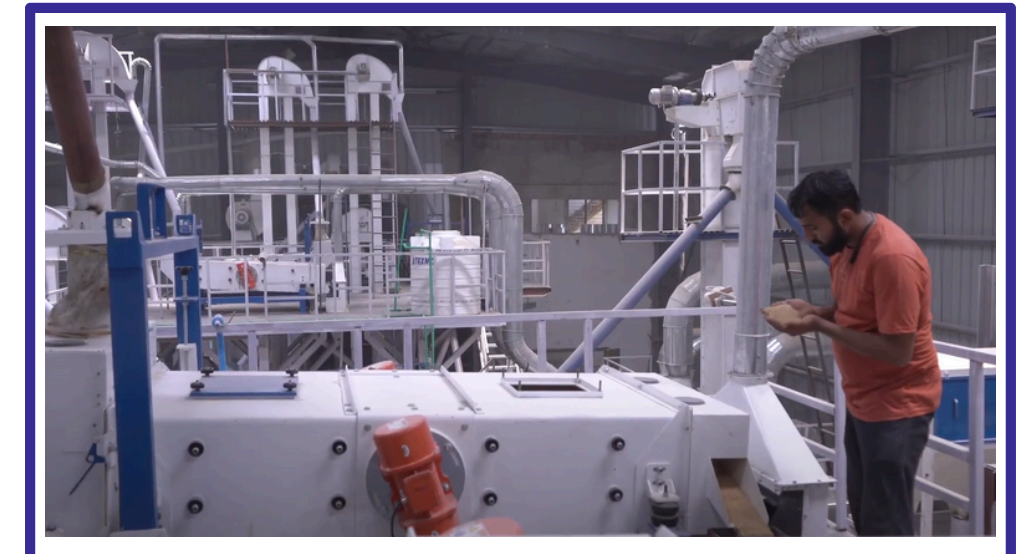




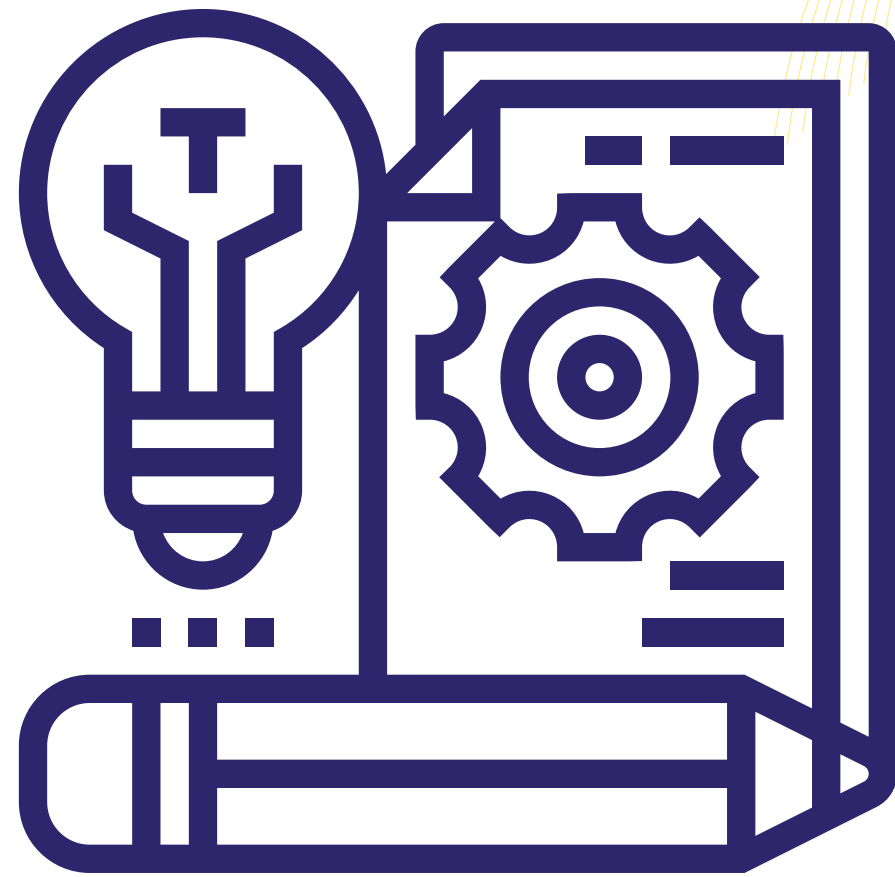
# Dal Mill Powered by: AGI Milltec



The Plant utilises sophisticated machinery designed and built by **AGI Milltec**, which is a canadian company known for being the top provider of reliable and cost-effective machinery in the processing industry.

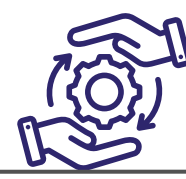






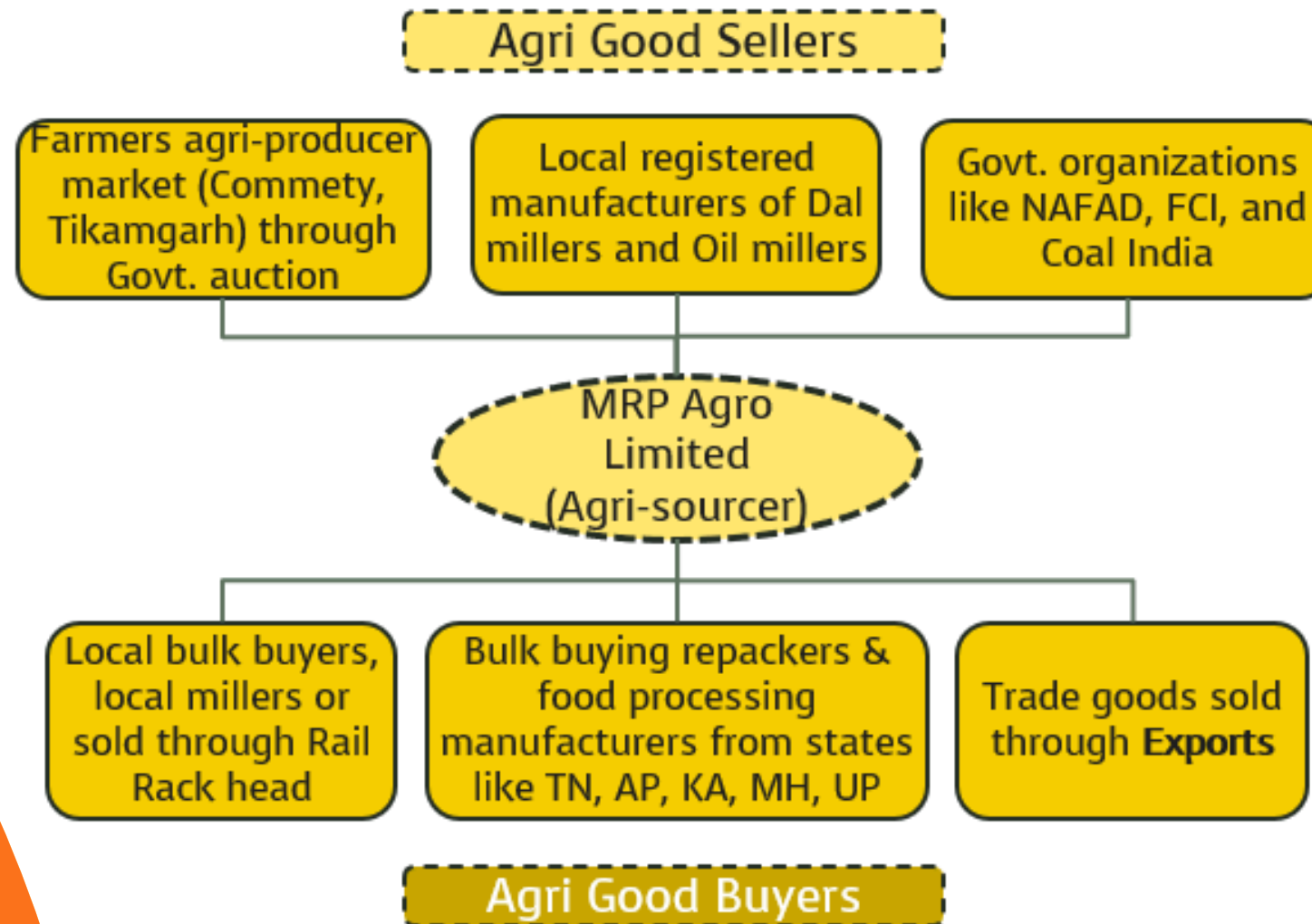
# **BUSINESS OVERVIEW**



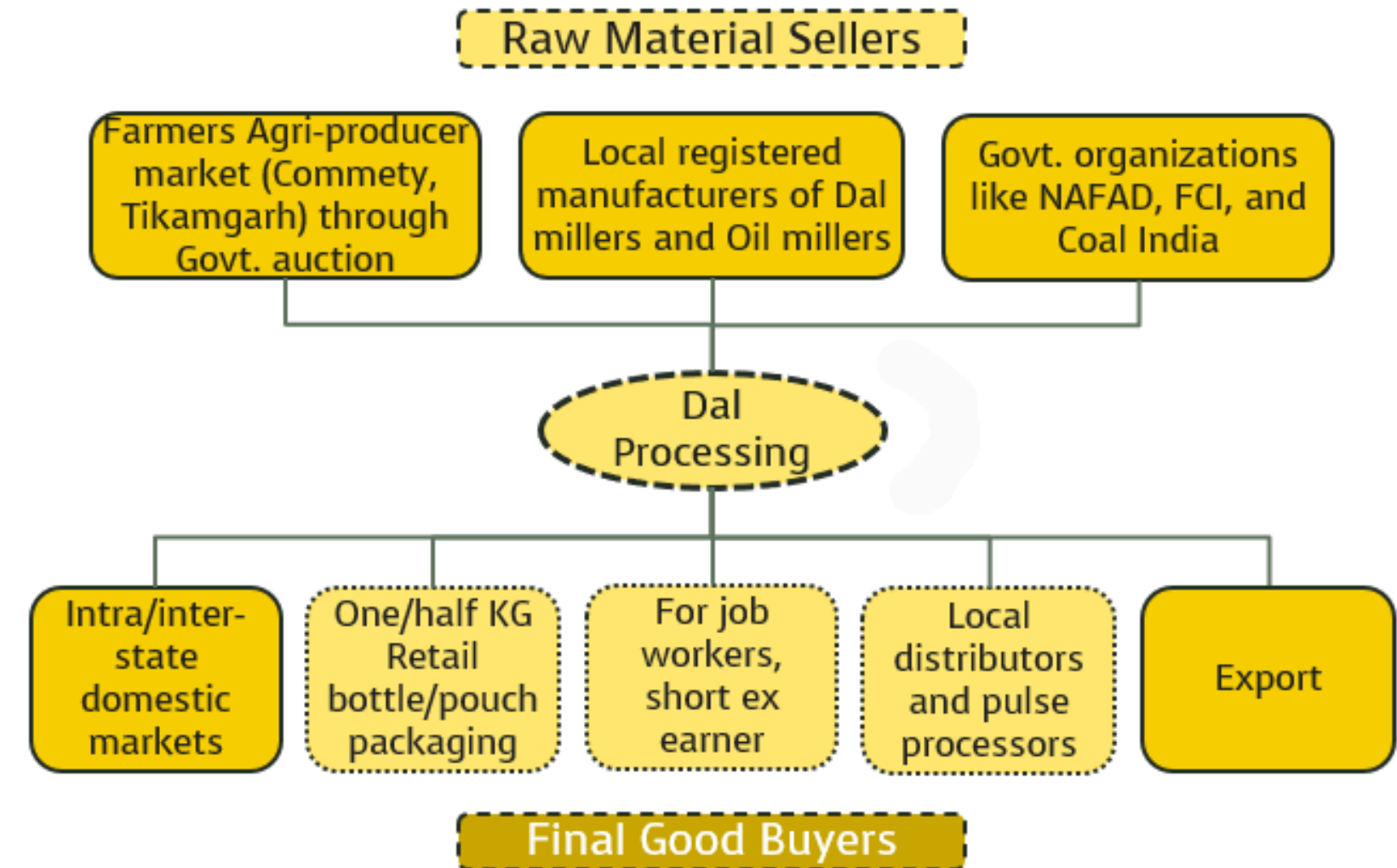


# Business Model Transition

## Current Trading Business Model



## New Dal Mill Processing Business Model





- **Moden Agri Processing plant**
- **Processing Capacity: 4 ton per hour**
- **Sensor-based Automation**
- **Utilisation of AGI Milltec Machines**
- **Machines clean, grade, sort dal**
- **Advanced tech eliminates human error**
- **Ensures high-quality final product**
- **150-kW Off-Grid Solar Plant for Dal Mill**
- **Annual Capacity: 3 Lakhs Quintals**



# Finished Product Offering



## Urad Gota

**Whole gram, high in protein and fiber, ideal for nutritious cooking.**



## Urad Split Dal

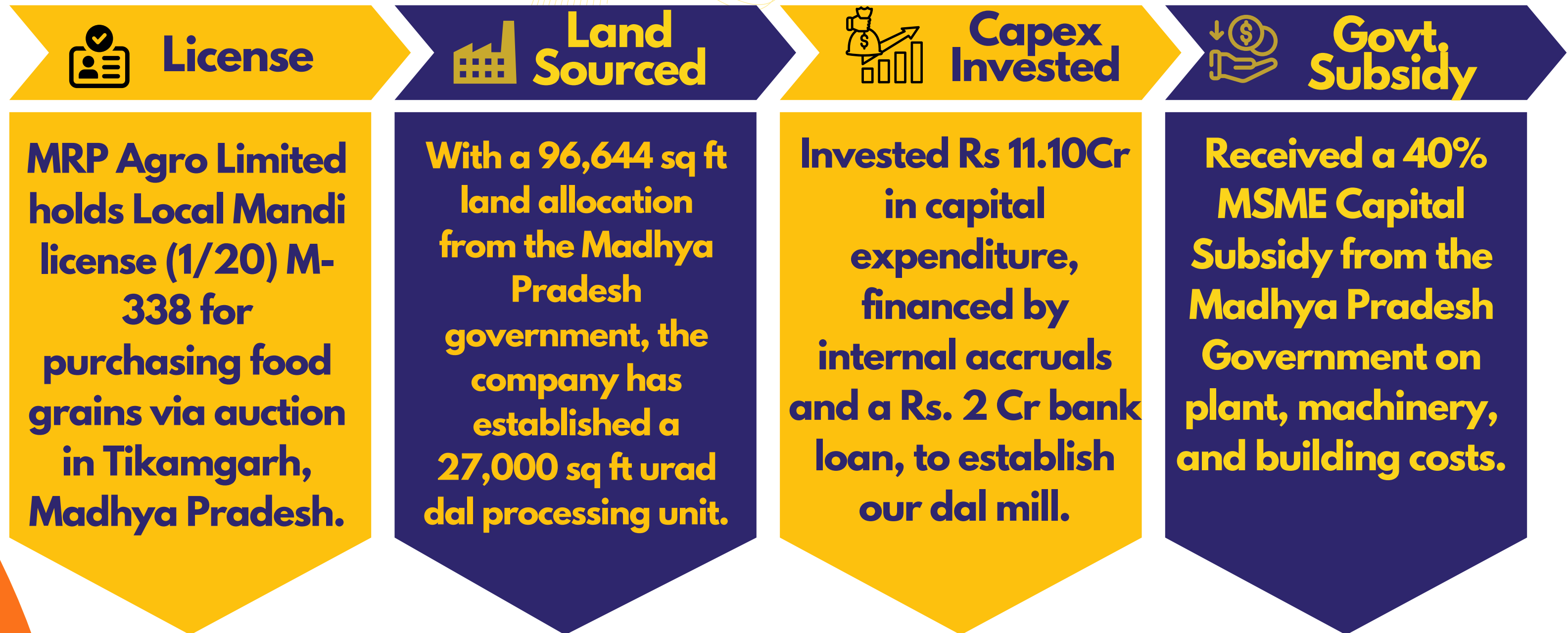
**Skinned gram, rich in protein, commonly used in Indian cuisine**



## Urad Churi

**High-protein cattle feed made from split gram, enhancing livestock health and growth.**







- **Strategic Shift: Transitioning from Food Grain Trading to Processing, enhancing value addition.**
- **Future Units: Plans for Flour Mill, Besan & Spice Unit, Cold Storage, And Rusk Factory in upcoming years, utilizing 71% of the allocated 96,644 sq ft land.**
- **Sustainability Goals: Expanding solar plant capacity from 150 kW to 1000 kW.**
- **Collaboration: Exploring partnerships with multinational companies to enhance the market presence.**
- **Market Opportunities : Pursuing growth in Cattle Feed markets and Exports.**
- **Market Reach : Strong trading network in urban and rural areas, leveraging local mandi license.**



## Subsidies from MP Government

- **Potential benefit from MP MSME Protsahan Yojna 2021.**
- **Received government grant covering 40% of plant capital expenditure.**
- **₹0.84 crore annual subsidy, totaling ₹3.36 crore, in 4 equal installments (2024-2027) as an industrial development rebate.**
- **Strong government support for unit with the Plant on 99-year lease land with minimal annual rentals.**
- **Favorable SME growth conditions; large players face entry restrictions in agriculture.**
- **Received official letter No./DTIC-T/F.A./2024/27 from District Trade & Industries Centre, Tikamgarh (M.P.).**

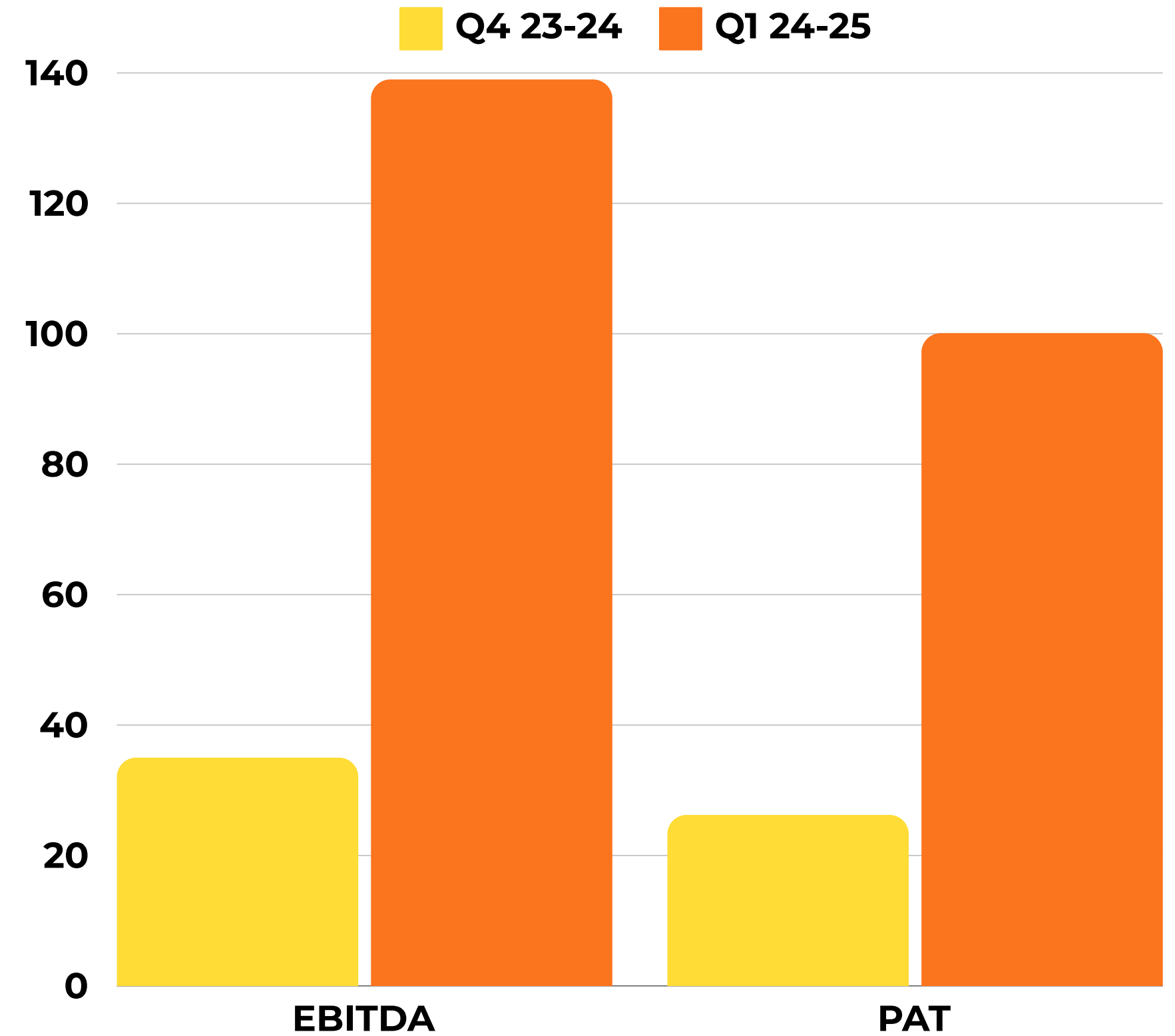
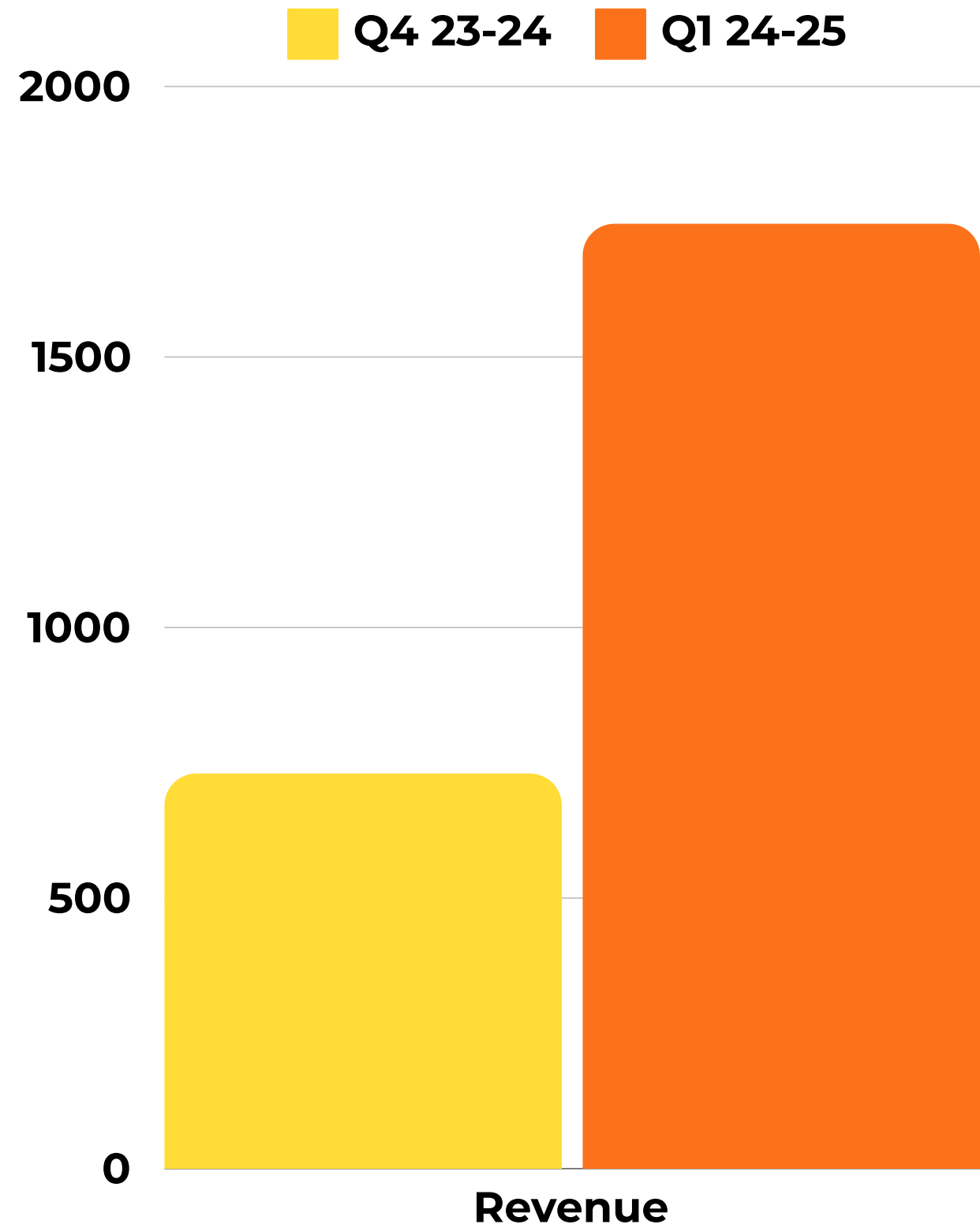




# FINANCIALS OVERVIEW



# Quarter-1 (FY 24-25) Highlights





# Profit & Loss Statement

Particulars	Q1 24-25 (Amount in Lakhs)	31 March 2024 (Amount in Lakhs)	31 March 2023 (Amount in Lakhs)
<b>*Not Annualised*</b>			
Revenue from Operations	1746.23	4,319.57	2,832.67
Other Income	3.71	16.01	4.57
<b>Total Income (I)</b>	<b>1749.94</b>	<b>4,335.58</b>	<b>2,837.24</b>
<b>Expenses</b>			
Cost of Material Consumed	1444.37	0	0
Purchase of Stock in Trade	109.08	4,051.81	2,499.42
Change in Inventories of Finished Goods, WIP & Stock in Trade	0.78	81.47	211.40
Employee benefit expenses	12.24	30.09	29.82
Other Expenses	22.44	29.24	51.36
<b>Total Expenses (II)</b>	<b>1558.91</b>	<b>4,192.61</b>	<b>2,792.01</b>
<b>EBITDA</b>	<b>161.03</b>	<b>142.96</b>	<b>45.23</b>
Finance Cost	6.06	9.40	4.14
Depreciation & Amortization Expense	15.80	0.33	0.41
Tax Expenses	38.99	33.60	10.15
<b>Profit/(loss) after tax</b>	<b>100.18</b>	<b>99.63</b>	<b>30.53</b>
<b>EPS (Basic)</b>	<b>1.00</b>	<b>1.01</b>	<b>1.03</b>
<b>EPS (Diluted)</b>	<b>1.00</b>	<b>1.01</b>	<b>1.03</b>



# Balance Sheet FY 23-24

Particular	31 March 2024 Amount in Lakhs)	31 March 2023 (Amount in Lakhs)
<b>Equity and Liabilities</b>		
Shareholders Fund		
Share Capital	1,003.53	297.91
Reserves & Surplus	291.95	504.31
<b>Total</b>	<b>1,295.48</b>	<b>802.22</b>
<b>Non-current liabilities</b>		
Long Term Borrowings	148.72	-
Deferred tax liabilities (Net)	-	-
Other Long Term Liabilities	-	-
<b>Total Non-Current Liabilities</b>	<b>148.72</b>	<b>-</b>
<b>Current liabilities</b>		
Short Term Borrowings	30.77	40.10
Trade payables		
(a) total outstanding dues of micro and small enterprises	-	-
(b) total outstanding dues other than micro and small enterprises	11.39	-
Other current liabilities	0.22	-
Short term Provisions	33.54	10.24
<b>Total Current Liabilities</b>	<b>75.92</b>	<b>50.34</b>
<b>Total</b>	<b>1,520.12</b>	<b>852.56</b>

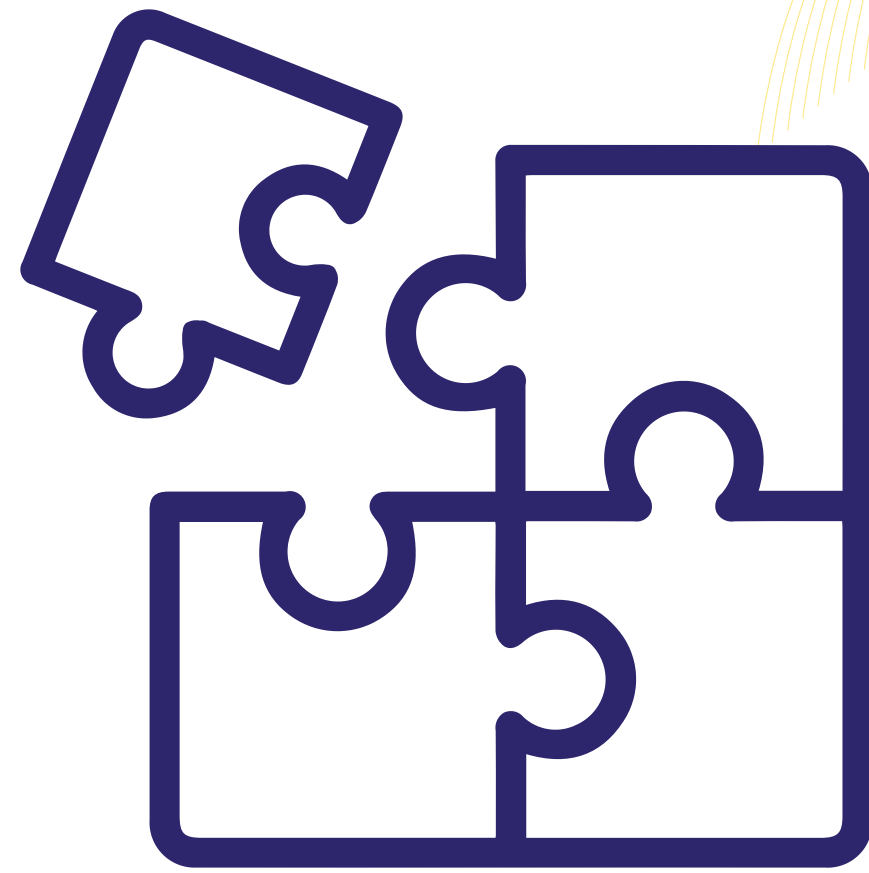
Particular	31 March 2024 (Amount in Lakhs)	31 March 2023 (Amount in Lakhs)
<b>Non-current assets</b>		
Property, Plant & Equipments		
Tangible Assets	17.43	17.76
Capital WIP	1,095.60	230.74
Intangible Assets	-	-
Non Current Investments	219.08	203.82
Deferred Tax Assets (Net)	0.01	0.07
Long Term Loans & Advances	-	-
Other Non Current Assets	12.18	11.67
<b>Total Non-Current Assets</b>	<b>1,344.30</b>	<b>464.05</b>
<b>Current Assets</b>		
Current Investments	-	-
Inventories	15.54	97.01
Trade Receivables	24.72	136.32
Cash & Bank Balances	100.03	55.41
Short Term loans & advances	10.79	87.05
Other current Assets	24.75	12.72
<b>Total</b>	<b>175.82</b>	<b>388.51</b>
<b>Total</b>	<b>1,520.12</b>	<b>852.56</b>





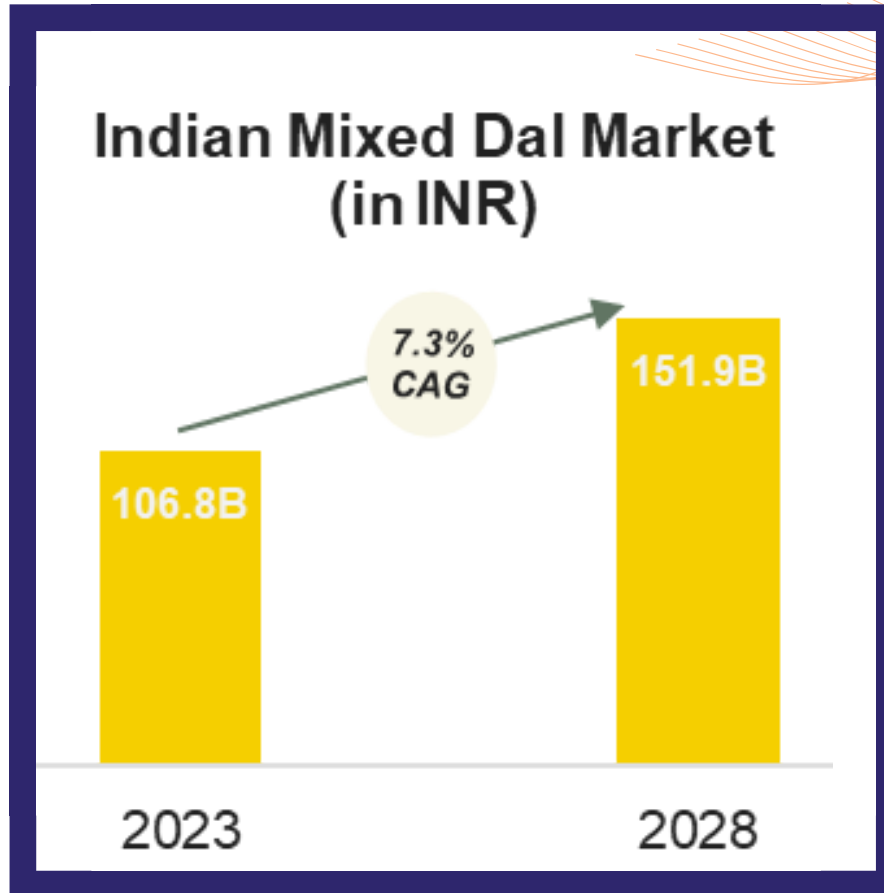
# Cash Flow Statement FY 23-24

Particulars	31 March 2024 (Amount in Lakhs)	31 March 2023 (Amount in Lakhs)
<b>Cash Flow from Operations</b>	385.63	389.20
<b>Cash Flow from Investments</b>	(864.63)	(436.74)
<b>Cash Flow from Financing</b>	523.62	35.26
<b>Net Cash Flow</b>	44.61	(12.29)
<b>Opening Cash Balance</b>	55.41	67.70
<b>Closing Cash Balance</b>	100.03	55.41

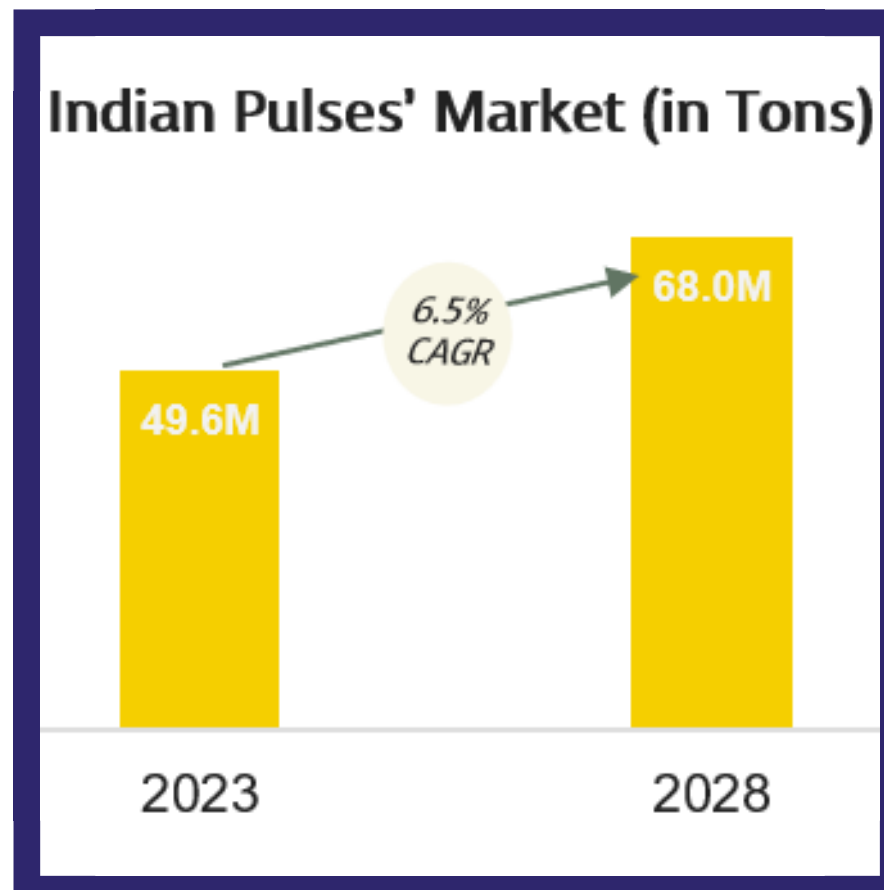


**OTHER  
INFORMATION**





- **Increased availability and affordability of mixed dal, boosted by retail and e-commerce growth.**
- **Government initiatives and subsidies improving dal production and quality.**
- **Growing popularity of regional cuisines enhancing market prospects.**



- **Pulses are vital for India's vegetarian population, driven by a large consumer base and nutritional value.**
- **With India's population set to surpass 1.5 billion by 2030, pulses play a crucial role in sustaining dietary needs and market growth.**
- **Pulses flour is gaining popularity in snacks and confectionery, touted for its health benefits over wheat flour.**



# Management Profile



**Manish  
Kumar  
Jain**



**Chairman, Managing Director  
and Promoter**



**Master of Commerce**



**14+ years industry experience**



**Leads the core management team**



**Raksha  
Jain**



**Non-Executive Director and  
Promoter**



**Master of Arts**



**7+ years industry experience**

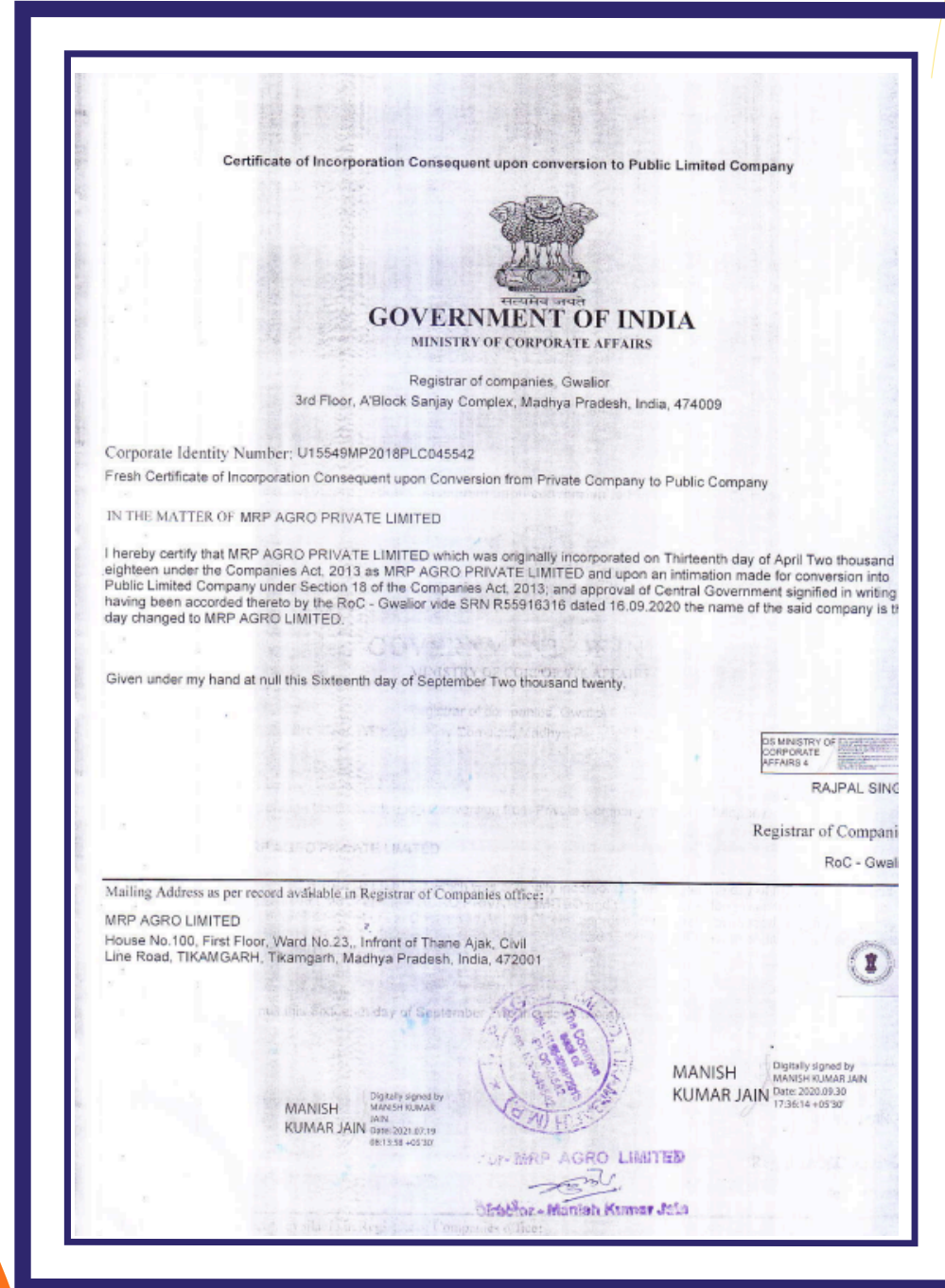


**Engaged in guiding business activities**

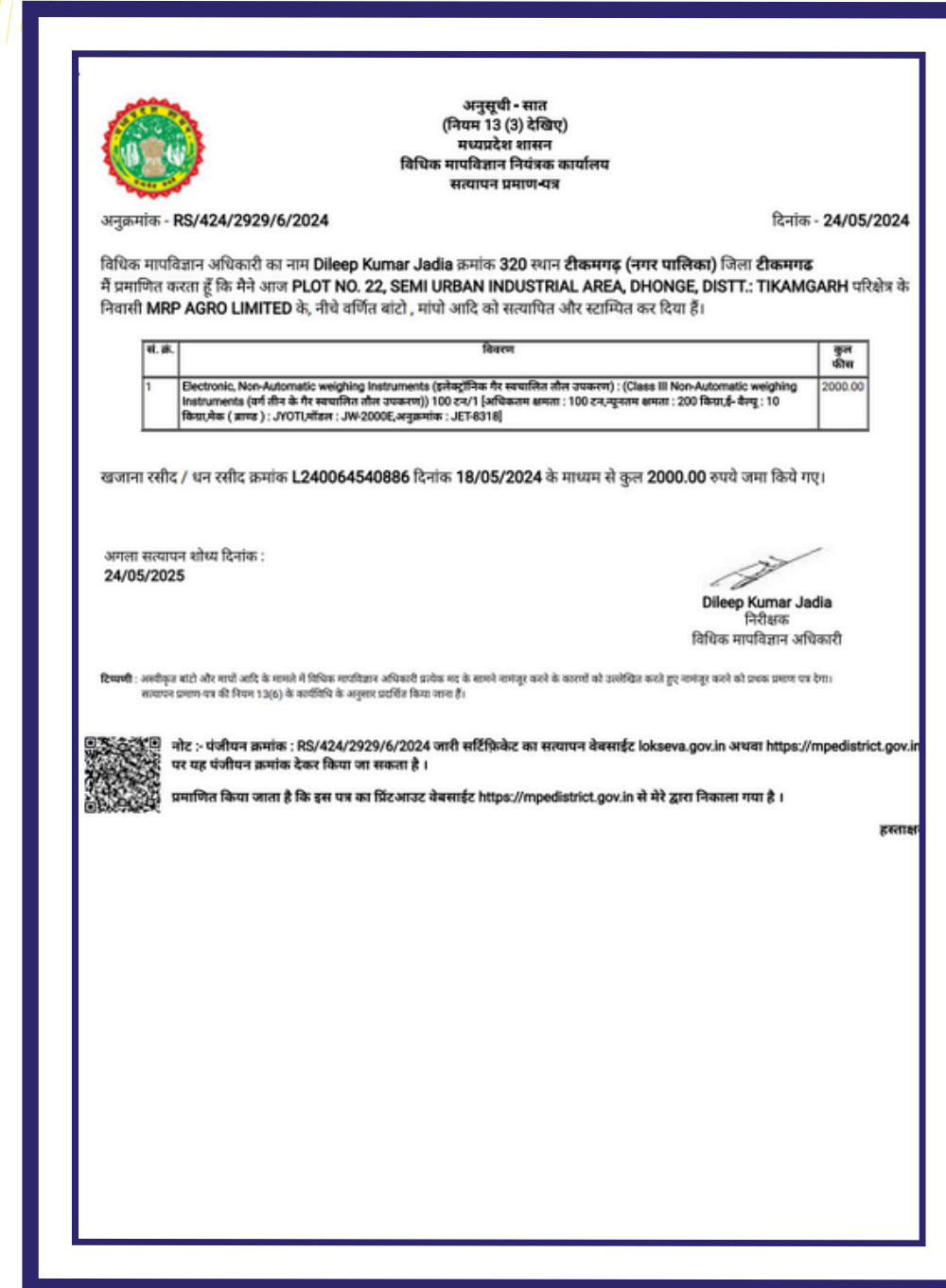




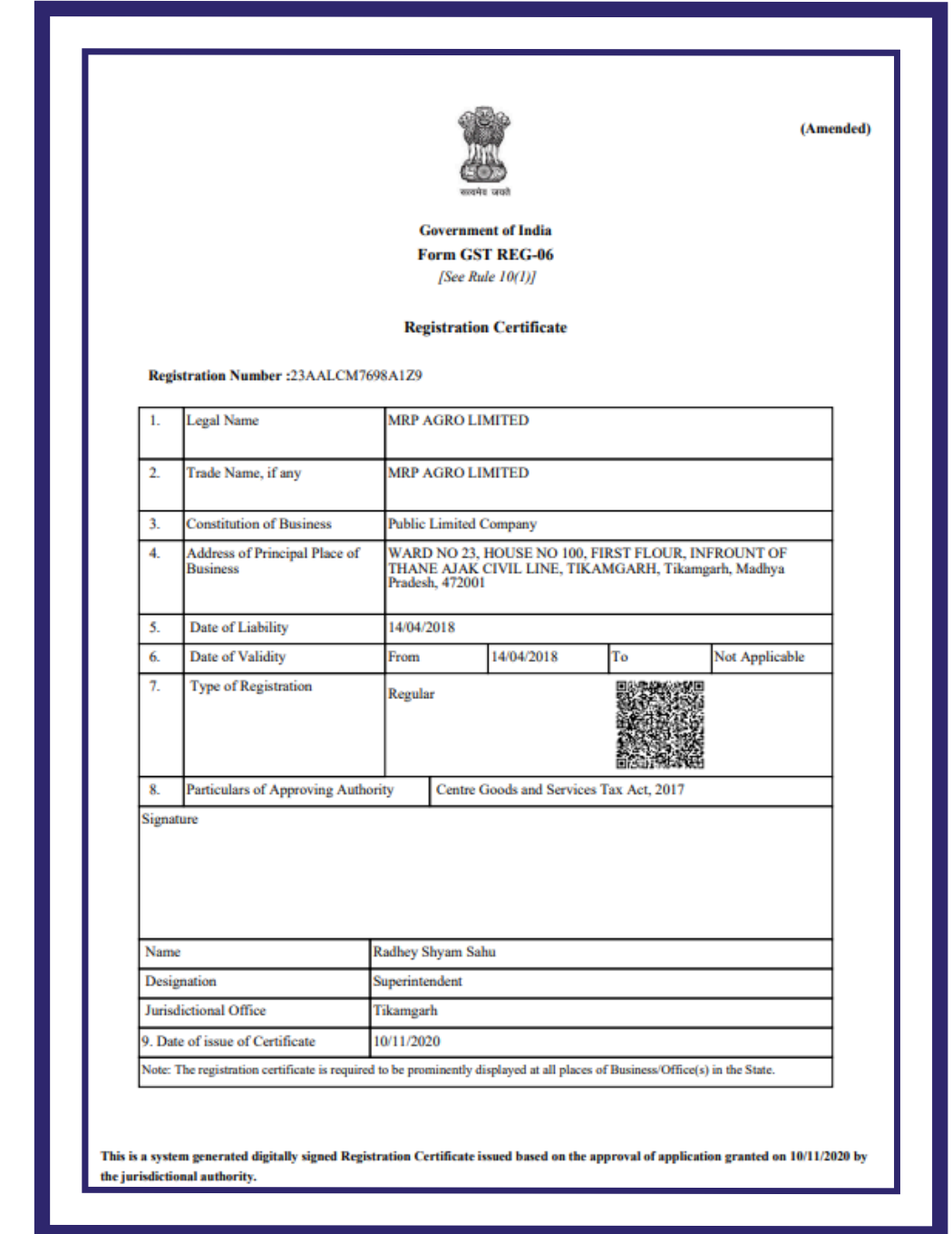
# Licenses and Certifications



Certificate of Incorporation



Certification from Legal Metrology Controller's Office MP Govt.



GST Form 18





# Licenses and Certifications

प्रत्येक-आठ (2)  
(अधिनियम की धारा 32 एवं उपविधि 18(7) के अंतर्गत)

**मध्यप्रदेश राज्य कृषि विपणन बोर्ड**

**Krishi Upaj Mandi Samiti Tikamgarh District Tikamgarh (MP)**

**प्रसंस्करणकर्ता, विनिर्माता अनुज्ञप्ति**

अनुक्रमांक : 4242405-01005-00647 दिनांक : 20/05/2024

1. श्री/ श्रीमति/ कुमारी/मेसर्स (प्रोपराइटरशिप फर्म/पार्टनरशिप फर्म/कंपनी/संस्था/हिन्दू अविभक्त परिवार/सोसाइटी/कोऑपरेटिव सोसाइटी/अन्य) **MRP AGRO LIMITED** पता- वार्ड, शहर:टीकमगढ़ (नगर पालिका), त. ह.टीकमगढ़, जिला:टीकमगढ़, M.P. को दिनांक 20/05/2024 को प्रसंस्करणकर्ता, विनिर्माता अनुज्ञप्ति के रूप में अनुज्ञप्ति स्वीकृत/नवीकृत की जाती है। यह अनुज्ञप्ति स्वीकृत/नवीकृत दिनांक से तीस वर्ष की अवधि तक अर्थात दिनांक 20/05/2054 तक प्रभावशील रहेगी।

**हस्ताक्षर अथवा डिजिटल सिग्नेचर**  
सचिव  
Krishi Upaj Mandi Samiti Tikamgarh  
Digitally Signed By Bahadur Singh Parmar  
(Personal)  
Date : 21-May-2024 10:54 IST

**\* जो भी लागू हो.**  
यह अनुज्ञप्ति निम्न आधारों पर निर्लंबित अथवा रद्द/निरस्त की जा सकेगी:-  
(क) अनुज्ञप्ति धारी का आचरण मण्डी समिति के हित में नहीं होने पर।  
(ख) मण्डी फीस/निराश्रित सहायता राशि का भुगतान चौदह दिन के भीतर नहीं करने पर अथवा वित्तबन्ध की दशा में 24 प्रतिशत प्रतिवर्ष की दर से ब्याज सहित 1 माह में भुगतान नहीं करने पर।  
(ग) मध्यप्रदेश कृषि उपज मण्डी अधिनियम, 1972, उसके अधीन बनाये गए नियम, उपविधि के प्रावधानों का उल्लंघन करने।  
(घ) अन्य अवशेष के मामलों में मण्डी समिति से जारी सूचना पत्र/मांग पत्र में उल्लिखित अवधि में राशि जमा न करने पर।  
(ङ) विवरणियाँ नियत कालिक अवधि में प्रस्तुत न करने पर।  
(च) मध्यप्रदेश कृषि उपज मण्डी अधिनियम, 1972 की धारा 37(2)(ग) के प्रावधान अनुसार विक्रेता/कृषकों को देय ब्याज सहित भुगतान नियत समयावधि में नहीं करने पर यह अनुज्ञप्ति स्वतः रद्द/निरस्त कर दी गयी समझी जाएगी।

Mandi License

भारत सरकार  
Government of India  
सूक्ष्म, लघु एवं मध्यम उद्यम मंत्रालय  
Ministry of Micro, Small and Medium Enterprises

**UDYAM REGISTRATION CERTIFICATE**

UDYAM REGISTRATION NUMBER: UDYAM-MP-48-0003940

NAME OF ENTERPRISE: M/S MRP AGRO LIMITED

S.No.	Classification Year	Enterprise Type	Classification Date
1	2024-25	Small	27/04/2024
2	2023-24	Small	09/05/2023
3	2022-23	Small	18/11/2022

TYPE OF ENTERPRISE: **MANUFACTURING**

MAJOR ACTIVITY: **MANUFACTURING**

SOCIAL CATEGORY OF ENTREPRENEUR: **GENERAL**

NAME OF UNIT(S):

S.No.	Name of Unit(s)
1	MRP AGRO LIMITED

OFFICAL ADDRESS OF ENTERPRISE:

Flat/Door/Block No.	H NO 100 1ST FLOOR	Name of Premises/ Building	WARD NO 23 CIVIL LINE
Village/Town	TIKAMGARH	Block	TIKAMGARH
Road/Street/Lane	TIKAMGARH	City	TIKAMGARH
State	MADHYA PRADESH	District	TIKAMGARH , Pin 472001
Mobile	9893142537	Email:	A9893142537@GMAIL.COM

DATE OF INCORPORATION / REGISTRATION OF ENTERPRISE: 14/04/2018

DATE OF COMMENCEMENT OF PRODUCTION/BUSINESS: 14/04/2018

S.No.	NIC 2 Digit	NIC 4 Digit	NIC 5 Digit	Activity
1	10 - Manufacture of food products	1061 - Manufacture of grain mill products	10613 - Dal (pulses) milling	Manufacturing

NATIONAL INDUSTRY CLASSIFICATION CODE(S):

DATE OF UDYAM REGISTRATION: 18/11/2022

\* In case of graduation (upward/reverse) of status of an enterprise, the benefit of the Government Schemes will be availed as per the provisions of Notification No. S.O. 2119(E) dated 26.06.2020 issued by the M/o MSME.  
Disclaimer: This is computer generated statement, no signature required. Printed from <https://udyamregistration.gov.in> & Date of printing:-

Udyam Registration

**Form C**  
**Government of India**  
**Food Safety and Standards Authority of India**  
License under FSS Act, 2006

अनुज्ञप्ति संख्या / License Number: 11424999000220

1. Name & Registered Office address of Licensee / अनुज्ञप्तिधारी के पंजीकृत कार्यालय का नाम और पता: MRP AGRO LIMITED  
PLOT NO 22 SEMI URBAN INDUSTRIAL AREA  
DHONGA , Tikamgarh, Madhya Pradesh-472001

2. Address of Authorized Premises / प्राधिकृत परिसरों का पता: PLOT NO.22 SEMI URBAN INDUSTRIAL AREA  
DHONGA,TIKAMGARH, Tikamgarh, Tikamgarh, Madhya Pradesh-472001

3. Kind of Business / कारोबार का प्रकार: Manufacturer - General Manufacturing

4. Dairy Business Details / डेयरी कारोबार विवरण हेतु: No

5. Category of License / अनुज्ञप्ति का वर्ग: **Central License**

This license is granted under and is subject to the provisions of FSS Act, 2006 all of which must be complied with by the licensee. / यह अनुज्ञप्ति खाद्य संस्था और मानक अधिनियम, 2006 के अधीन अनुदत्त की गई और यह अधिनियम के उपबंधों के अन्वये ही सिनका अनुज्ञप्तिधारी द्वारा अस्वच्छ चालन किया जाना चाहिए.

Place / स्थान: FSSAI Mumbai

Issued On / दिनांक: 16-07-2024 (New License)

Valid Upto: / वैधता: 15-07-2029 (For details, refer Annexure)

**Designated Officer**  
Date: 16-07-2024 12:11:48  
User Id: 105068  
Verified through Mobile: 99XXXXXX66  
License Grant on: 15-07-2024 20:14:10  
License Issued On: 16-07-2024 12:11:48

**Annexures:**  
1. [Product Annexure](#)  
2. [Validity Annexure](#)  
3. [Non-Form C Annexure](#)  
4. [Conditions Of License](#)

**Note:**  
1. Application for renewal of License can be filed as early as 180 days prior to expiry date of License. You can file application for renewal or modification of License by login into FSSAI's Food Safety Compliance System(<https://foscos.fssai.gov.in>) with your user id and password or call us at 1800112100 for any clarification.  
2. This License is only to commence or carry on food businesses and not for any other purpose.  
3. This is computer generated license and doesn't require any signature or stamp by authority.

Form-C FSSAI



# Safe Harbour Statement

**This presentation and the accompanying slides (the “Presentation”), which have been prepared by MRP AGRO Limited (the “Company”), have been prepared solely for information purposes and do not constitute any offer, recommendation or invitation to purchase or subscribe for any securities, and shall not form the basis or be relied on in connection with any contract or binding commitment whatsoever. No offering of securities of the Company will be made except by means of a statutory offering document containing detailed information about the Company.**

**This Presentation has been prepared by the Company based on information and data which the Company considers reliable, but the Company makes no representation or warranty, express or implied, whatsoever, and no reliance shall be placed on, the truth, accuracy, completeness, fairness and reasonableness of the contents of this Presentation. This Presentation may not be all inclusive and may not contain all of the information that you may consider material. Any liability in respect of the contents of, or any omission from, this Presentation is expressly excluded.**

**Certain matters discussed in this Presentation may contain statements regarding the Company’s market opportunity and business prospects that are individually and collectively forward-looking statements. Such forward-looking statements are not guarantees of future performance and are subject to known and unknown risks, uncertainties and assumptions that are difficult to predict.**

**These risks and uncertainties include, but are not limited to, the performance of the Indian economy and of the economies of various international markets, the performance of the textile industry in India and world-wide, competition, the company’s ability to successfully implement its strategy, the Company’s future levels of growth and expansion, technological implementation, changes and advancements, changes in revenue, income or cash flows, the Company’s market preferences and its exposure to market risks, as well as other risks.**

**The Company’s actual results, levels of activity, performance or achievements could differ materially and adversely from results expressed in or implied by this Presentation. The Company assumes no obligation to update any forward-looking information contained in this Presentation. Any forward-looking statements and projections made by third parties included in this Presentation are not adopted by the Company and the Company is not responsible for such third party statements and projections.**



# Thank You

---

**Regd. Office: House No. 100, First Floor, Ward No. 23 Infront of  
Thane Ajak Civil Line, Tikamgarh, (M.P.), 472001**

**Factory: Plot No. 22 Unit-Dal Mill, Semi Urban Industrial Area,  
Dhonga, Tikamgarh, (M.P.), 472001**

**Website: [www.mrpagro.com](http://www.mrpagro.com) Email: [info@mrpagro.com](mailto:info@mrpagro.com)**

**Manish Kumar Jain - 7000615952, Raksha Jain - 9691438192**